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Contact:
Stephen Mullin
(216) 431-5200

IQualify Medicaid Screening Technology Introduced by Human Arc

Cleveland, Ohio: October 12, 2010 – Human Arc has introduced its “IQualify” Medicaid screening and referral technology as an innovative option now available with its established Eligibility Enrollment Servicesm (EES).

IQualify is an easy-to-use, web-based tool for hospital financial counseling. It helps to qualify self-pay patients – faster, more easily and more accurately – and quickly refers the accounts of those found potentially Medicaid-eligible to Human Arc for expert, comprehensive application support follow-up.



IQualify employs Human Arc’s payer program rules and subsequent eligibility determination algorithms perfected over its 26 years of experience in eligibility and enrollment, as well as technology already proven in dozens of customer sites.

The system, through its intuitive “Quickscreen” display and interactivity, leads hospital staff through less than a dozen simple questions for patients and then determines potential eligibility for Medicaid (or, if desired, a client’s sliding scale charity care program), all in fewer than five minutes. Its internet-based architecture allows IQualify to work 24/7, anywhere it is needed in the hospital, including patient registration, the emergency department and remote locations.

Automatic transfer to Human Arc of account data for the potentially qualified assures data accuracy and precludes accounts “falling through the cracks.” And IQualify uses standard HL7 data transfer protocols which, for the client, mean no expensive system integrations and minimized hospital IT department impact.

“We are excited to introduce our new IQualify solution. Combined with our industry leading Eligibility Enrollment Service, IQualify will help hospitals screen 100% of their self-pay patients, dramatically increase their Medicaid reimbursement revenue, lower their overall cost and enhance community benefit,” stated Robert W. Glaser, Executive Vice President of Human Arc’s Hospital Business division. “The pending impact of healthcare reform will only accelerate the need for hospitals to optimize patient financial counseling and program eligibility application management. EES with IQualify provides the best of both worlds, using web-based screening tools coupled with Human Arc’s industry-leading and patient-centric approach to enrollment services.”

About Human Arc

Established in 1984, Human Arc serves hospitals and healthcare systems nationwide with self-pay reimbursement-related services. These include the company’s Eligibility Enrollment Servicesm, Disproportionate Share Servicessm, PayerLogicsm Denial Solutions, Out-of-state Medicaid Solutions and Legacy Conversion Advantage services, as well as Software-as-a-Service technology to help healthcare providers manage their in-house self-pay eligibility screening and enrollment efforts. Human Arc also provides innovative revenue enhancement solutions to managed care health insurers. These include specialized PremiumAssistsm Part D Solutionssm services to Medicare Advantage, prescription drug and special needs health plans, as well as Best Benefitssm Supplemental Security Income enrollment assistance to qualified Medicaid managed plan members. Human Arc helps clients optimize their fiscal health in the marketplace while improving access to healthcare and quality-of-life benefits. For more information, please visit www.humanarc.com.

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